

# Phoenix Thin Client

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## Business Benefits

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### The Desktop Device for the New Millennium

Phoenix is the most reliable and manageable thin client in the industry. Our Phoenix thin client is an easier, smarter and simpler way to deliver the productivity and application flexibility of a PC without the "PC downside" of high service costs, low reliability, and short product life. Because Phoenix is designed with no moving parts that can break down or lose data, it delivers greater data protection and free of virus, and it is many times more reliable than a PC. The Phoenix is quieter, easier-to-deploy, and simpler to manage.

### A High Powered Solution That Uses Less Energy

With computing power, applications, and data centralized on secure servers, network administrators can support more users without ever having to "touch" each desktop. Software updates are distributed at once to all clients across the network. Administrators can create standard desktop configurations to ease training, troubleshooting, and maintenance. Applications are executed on one or more centralized industry-standard server and easily backed up to secure and protect data. They are quiet, easy-to-deploy, and simple to manage remotely. The Phoenix thin client can be set up in five minutes by a non-technician, from opening the box to logon.

The Phoenix is a low power user (and therefore low heat generator), and rarely needs service. Their resiliency has been tested at more than 200,000 hours Mean Time Between Failures (MTBF), compared with only 25,000 hours for the average PC. They are more useful for at least two-to-three times the useable life of a PC and require less regular maintenance or emergency repair.

Based on prices that start as low as traditional PCs, for the Phoenix, you can recover the cost of a Phoenix thin client in one and a half to three months. And since these savings are in terms of reduced maintenance, service and support, without the need for constant upgrades, you will continue to enjoy them every month you use a Phoenix thin client.

### The Pains of the PC, and How Thin Clients Eliminate Those Pains

You know the benefits of PCs. You also know the downside: the rapid obsolescence, the continual need to upgrade, the struggle to maintain data integrity and security throughout the network, the endless chain of user-induced problems and resultant down-time, broken hard drives, floppy drives and fans, viruses, and theft.

### How Did We Do It?

Simple. We designed and built thin clients so they wouldn't contain the problems that beset every PC ever made. We designed them to be terminals acting like PCs, and made them better by eliminating the problems, or centralizing them at the server, where they can be better managed.



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